



Annual Report
FISCAL YEAR 2016

Achieve with us.

Mission, Vision and Core Values

MISSION STATEMENT

The mission of The Arc Carroll County is to support people with intellectual and developmental disabilities in their individual pursuit of a fulfilling life.

VISION STATEMENT

The Arc Carroll County is a leading organization that champions for and supports people with developmental disabilities, while cultivating relationships that enrich our community.

CORE VALUES

Innovation – our founders pioneered the opportunities that exist today for people with developmental disabilities. We build on their courageous tradition of innovation and creativity in the design and delivery of our services.

Integrity – We operate with integrity in all that we do – as a service provider, as an employer, and as members of our community.

Respect – We treat everyone with respect. Dignity, choice, ability, privacy and opinion are fundamental principles of who we are.

Quality – We embrace the highest standards in all that we do. Quality in service and character drives our actions and attitudes.

Caring – We act with a genuine spirit of caring. A sincere interest in and concern for the complete well-being of all people define our actions.



Welcome

Greetings!

As we reflect back on this past year, there are many reasons to celebrate the success of the people that The Arc supports and look ahead to an exciting year of positioning The Arc for continued success.

We began the past year amidst The Arc's largest building renovation and capital campaign project in our 61 year history. The estimated \$3.5 million campaign to renovate our 36,000 square foot facility was underway. Happily, the project came in on time and within our projected budget. The facility is beautiful and everyone is enjoying their new spaces.

The Arc celebrated many successes throughout the organization...

- The Arc was named as The Organization of the Year by the Maryland Rehabilitation Association at their annual convention in October.
- Starr Jolbitado was recognized by the Maryland Association of Community Services (MACS) as one of the outstanding direct service professionals in the State of Maryland. MACS is a membership organization with over 110 member organizations in Maryland.
- Erica Wheeler, secretary of the board of directors, was the recipient along with Patti Saylor of the Catalyst Award, which is given annually by The Arc US at their annual convention.
- The Educational Partnership program placed over 20 students at area businesses in collaboration with the Division of Rehabilitation Service's (DORS) Summer Youth Employment Initiative.
- The Arc Carroll County is also leading the way in Maryland with 4 approved Pre-Employment Transition Services programs. This innovative program is another collaborative venture between The Arc, Carroll County Public Schools (CCPS) and DORS.
- Mary Pat Dye, Program Specialist for CCPS Office of Special Education was recognized by The Arc of Maryland as the Special Educator of the Year at their annual convention.

As we look ahead to the New Year, our thoughts are focused on how our industry is rapidly changing in response to federal and state initiatives on how services are provided and funded. We are preparing for a variety of possible scenarios and want to minimize the impact of any change. We strive to be an organization that is nimble and innovative in providing high quality services to a growing number of people.

One of the sobering realities amidst our successes and challenges is the fact that The Arc subsidizes about 20% of the cost to provide services. The Arc is fully committed to providing person centered and directed services and we accomplish this by having a low administrative overhead of less than 8%. We count on the generosity of our families, community members, and businesses to make up the difference between public funding and the true cost of services. We hope that you will consider a generous gift or pledge to The Arc.

We hope the New Year brings peace and prosperity to each of you.

Sincerely,



Lynn Davis
Lynn Davis, President



Donald Rowe
Donald Rowe, Executive Director

Financial Highlights

STATEMENT OF FINANCIAL POSITION

June 30, 2016

ASSETS

■ Current assets	\$2,063,527
■ Property and equipment – net	\$7,543,712
■ Other assets	\$178,006
■ Total Assets	\$9,785,245

LIABILITIES AND NET ASSETS

Liabilities

■ Current liabilities	\$1,563,213
■ Long-term liabilities	\$1,195,448
■ Total Liabilities	\$2,758,661

Net Assets

■ Unrestricted	\$5,526,313
■ Unrestricted – board designated	\$1,030,455
■ Temporarily restricted	\$469,816
■ Total Net Assets	\$7,026,584

■ Total Liabilities & Net Assets	\$9,785,245
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STATEMENT OF ACTIVITIES

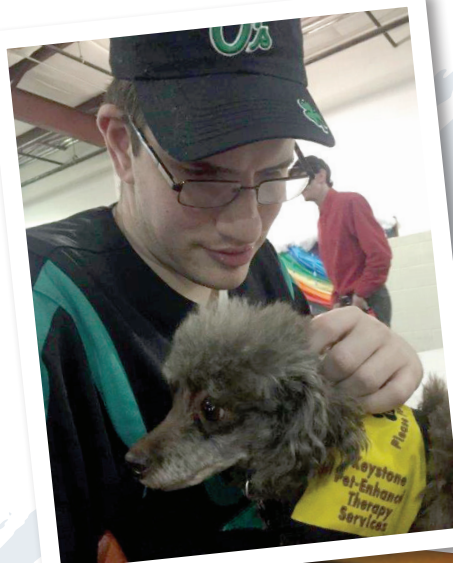
June 30, 2016

SUPPORT & REVENUE

■ Government revenue	\$10,903,860
■ Contracts and other revenue	\$462,745
■ Public support	\$576,641
■ Total Revenue	\$11,943,246

EXPENSES

■ Program Services	\$9,746,347
■ Management and general	\$866,477
■ Fundraising	\$115,047
■ Total Expenses	\$10,727,841



WHERE DOES THE MONEY GO?

■ Community Living Services	42.3%
■ Employment & Day Services	22.3%
■ School Bus Transportation	25.5%
■ Administration & General	9.2%
■ Autism	.7%

*The full audit may be obtained at www.arccarroll.com or by calling 410-848-4124.

Summary of Services

The following services were provided July 1, 2015 through June 30, 2016

EMPLOYMENT SERVICES

- Number of people served: **126**
 - Funded by Developmental Disabilities Administration: **124**
 - Funded by Department of Rehabilitation Services: **0**
 - Unfunded: **1**
 - Private Pay: **1**
- Number of people with jobs, educational opportunities and/or volunteer opportunities: **90**
- Number of employers participating in Employment Services: **76**
- Number of hours worked at paid job sites: **25,974**
- Number of hours worked at volunteer sites: **10,603.75**
- Number of community learning hours: **2,436.50**
- Number of hours worked at enclave sites: **10,491**
- Percentage of people working: **60%**
- Number of people who own their own businesses: **3**

COMMUNITY LIVING SERVICES

- Number of people supported in nine homes: **27**
- Number of people receiving support services: **73**

EDUCATIONAL PARTNERSHIPS

- Number of students participating in educational partnerships: **89**
- Number of students supported in summer youth employment programs: **21**
- Number of students in paid jobs: **13**
- Number of students in transition programs: **24**
- Number of students funded by Department of Rehabilitation Services: **43**

TRANSPORTATION SERVICES

- Number of adults transported by van per day: **30**
- Number of van miles traveled per day: **395**
- Number of students transported to Carroll County Public Schools each day: **470**
- Number of school bus miles traveled per day: **4,651**

SATISFACTION

- For people receiving support services: **100%**
- For people receiving residential services: **99.5%**
- Employment & Day services: **96%**
- Overall: **98.5%**



*We are committed to ensuring that no person is excluded from participation in or denied the benefits of the transit services we offer. This policy is consistent with the requirements of Title VI of the 1964 Civil Rights Act.

ARC Success

ATTILA MILLER

In the summer of 2016, Attie was referred to The Arc Carroll County's educational department. He was a student wanting to participate in the Summer Youth Employment Program sponsored by Division of Rehabilitative Services and the Carroll County Government. Bob Condon, along with Starr Jolbitado met with Attie to determine his career interest and goals. Attie stated that his wish was to work with cars and to learn more about auto mechanics.

Our goal at The Arc is to combine the student's career goals with local businesses, so Bob and Starr met with Scott Richards at Ron's Automotive to develop an internship for the summer. After considering Attie for a position at the business, Bob received the call from Scott that Attie was hired!

Attie began working at Ron's Automotive in June of 2016. He works 40 hours a week assisting the mechanics in car detailing and maintains a clean and safe work area. At the suggestion of his job coach, Bob, Attie began to set goals and priorities for his life and began to save his paycheck for a special wish item: an ATV! The independence from working allowed Attie the ability to make his dreams a reality.



Stories

PIPPI KIBLER: SOCIAL BUTTERFLY

For some of our individuals, it can be very difficult to create and maintain meaningful relationships. If you wanted to go see a movie, what would you do? You check the movie times, call up a friend, and head out in your car to the nearest movie theater. It is such a simple activity, and yet for our folks it can seem like mission impossible at times.

Not for Pippi Kibler! Almost anywhere Pippi goes, she has an entourage of friends following her. She loves making plans with all these people and sharing new experiences with them.

Unfortunately, this is not the reality for many of our individuals. Sometimes, their direct care staff are the only friends they have, and that in itself is only temporary. Having limited access to transportation, few friends, and being dependent upon family and/or direct support staff can discourage those with disabilities from even trying to integrate into the community. Admittedly, the image of a person with a disability is usually shrouded by loneliness. To this, Pippi says, "No way!"

As Pippi and her team sat around a conference table at her annual IP meeting, Pippi declared that she wanted to cook! Her resource coordinator complimented Pippi on her desire to be healthy. Pippi insisted that she didn't want to cook for herself, but rather for her friends and colleagues at the Arc.

With that, the Support Service Dinner was initiated. Once a month, Pippi selects a few of her friends to help her plan a meal. They do everything! From grocery shopping to sautéing vegetables to setting the tables, Pippi's dinner team does it all. Although this dinner was meant for individuals who receive support services, Pippi couldn't bear the thought of excluding anyone. So, we invited everyone. Folks from other programs at the Arc came – even people who wouldn't normally participate in activities at the Arc showed up.

When Pippi was asked what she liked about this monthly dinner, her response was, "I like everything!" This event has brought many of our individuals, along with members of the community, together to share a meal that was prepared with that intention in mind. Our mission at the Arc Carroll County is to support individuals on their pursuit of a fulfilling life. Each person's idea of a fulfilling life varies, but one constant is the need for a community. Pippi was able to create a beautiful community through her idea to cook a meal for her friends, and we were able to support her on this journey. Now Pippi wants to know what you can do to come alongside her & help to strengthen this community.



Board and Administration

The FY 2017 Arc Carroll County Board of Directors and Officers

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Carroll County Youth Service Bureau
Parent Advocate

Vice-President

Lou Salafia

International Financial Services

Secretary

Erica Wheeler

Self Advocate

Treasurer

Rob Burk

Carroll County Government

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County Public Schools

Lisa Breslin

Associate Dean at McDaniel
College and Editor of Carroll
Magazine

Corynne Courpas

Performance Food Group

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Walsh & Fisher, P.A.

Todd Frager

Library Systems and Services

Doug C. Myers

The Asbury Foundation

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Executive Coordinator

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Maria Hawn

Assistant Director of Community
Living Program

Krissy Heuer

Educational Partnerships
Coordinator

Starr Jolbitado

Supported Employment
Coordinator

John Lauterbach

Support Services Program
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Rebecca "Becki" Pearson

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Assurance

Megan Porter

Assistant Day Program
Coordinator

Danielle Ogle

Director of Development and
Major Gifts

Lee Primm

Consumer Resource
Administrator

Lois Ruiz

Day Program Facilitator

Stacey Shawver

Transportation Director

Ted Stonesifer

Health Services Coordinator

Lisa Thompson

Senior Day Program
Coordinator

Shelba Uhrin

Day Program Coordinator

Crystal Wagner

Assistant Support Services
Program Coordinator

Ayla Zangana

Supporters of the Arc

The Arc Carroll County gratefully acknowledges the following individuals, businesses, foundations and organizations that in FY 2016 (July 1, 2015 – June 30, 2016) supported our mission and the people we support. Every effort has been made to ensure the accuracy of this list. If you feel an error has been made, please contact the development office at 410-848-4124.

\$50,000+

Anonymous
Ruth Bair
State of Maryland Community Development Block Grant
State of Maryland House Bond Bill
State of Maryland Senate Bond Bill
The Kahlert Foundation

\$10,000 - \$49,999

The Rusty Nuts Hot Rod Group
Tevis Energy
W&W Tire and Auto

\$5,000 - \$9,999

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Ridge Engineering, Inc.
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The M&T Charitable Foundation

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Bitzel & Associates, Inc.

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Carroll-Howard NAIFA Assn. of Insurance & Financial Advisors
Carroll Lutheran Village
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Rotary Club of Bonds Meadow
Rotary Club of Westminster
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Sons of American Legion, Carroll Post 31
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Taneytown Lions Club
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Robert and Sherri-Le Bream
Alan and Joan Brothers
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Fuchs North America
David Haug
Hill, Barnes & McInerney, LLC
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PPE Casino Resorts Maryland, LLC
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ProTech
RHL Engineering Co., Inc.
Kurt and Marla Roth
Stocksdale's Auto Sales

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Kevin Shidler
St. Benjamin's Lutheran Church
Swain Supply
Victoria Taylor
The Braun Corporation
Shelba Uhrin
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Dennis and Linda Baumgardner
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Chuck and Joan Brauning

Larry and Mary Brown
Steven and Norma Brown
James and Judi Bullock
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Carroll Land Services, Inc.
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Sandra and Forrest Hudspeth
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Kevin J. McCarthy
Jeff Morse
Mt. Airy Children's Dental Associates
Jean and Carroll Myers

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Jim and Marcy Piet
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Pritts Funeral Home
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Roaring Run Lions Club, Inc.
Mildred Robbins
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Lauren Mary Shields
St. Mark's United Church of Christ
of Snyderburg
Ted Stonesifer
Thomas, Bennett & Hunter, Inc.
United Methodist Women
of Wesley Freedom
Jim Vlk
Walsh and Fisher



Floyd Westbrook
Westminster Car Care
Peter and Dorris Whitford
Mary Beth Wilhite
Maureen Zuech
And the many who wish to remain anonymous

Gifts in Honor of

Tim and Crystal Brauning
Ron and Fran Dunn
Tyler Ellyson
Kelly Fauth
Pippi Kibler
Paula Lacy
Doug Myers
Mary Jo Walla

Gifts in Memory of

Happy Albright

Fran Allen
Susan Brelsford
Mel Dinsmore
Marge DiPietro
Charles I. Ecker
LuAnn Freberthouser
Rubin Fullwood
Ilissa Loube
Larry Myers
Gwen Norgard
Glenda Peacock
Joseph Sebian
Barry Strine
John Ward

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BJ's Wholesale Club

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Clyde and Cindy Hirt
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Mediterraneo Restaurant
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Roy Rogers
Salerno's Restaurant & Catering
Schott Nursery
Target Community and Educational Services
Janet Thomas

United Airlines
Mark Vigliotti
Loew Vineyards
Walmart Westminster
Walsh and Fisher
Weis Westminster
White's Seal Coating, L.L.C.
John and Mary Jo Zentz





The Arc[™]

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follow
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heart.



Achieve with us.