



The ArcTM

Carroll County



Annual Report
FISCAL YEAR 2014

Achieve with us.



Mission, Vision and Core Values

MISSION STATEMENT

The mission of The Arc Carroll County is to support people with intellectual and developmental disabilities in their individual pursuit of a fulfilling life.

VISION STATEMENT

The Arc Carroll County is a leading organization that champions for and supports people with developmental disabilities, while cultivating relationships that enrich our community.

CORE VALUES

Innovation – Our founders pioneered the opportunities that exist today for people with developmental disabilities. We build on their courageous tradition of innovation and creativity in the design and delivery of our services.

Integrity – We operate with integrity in all that we do – as a service provider, as an employer, and as members of our community.

Respect – We treat everyone with respect. Dignity, choice, ability, privacy and opinion are fundamental principles of who we are.

Quality – We embrace the highest standards in all that we do. Quality in service and character drives our actions and attitudes.

Caring – We act with a genuine spirit of caring. A sincere interest in and concern for the complete well-being of all people define our actions.



Welcome

What a year!

As we reflect back over the past year, there is a sense of excitement and optimism throughout The Arc. The big news is the continued success of The Arc fundraising towards the \$3.5 million building renovation project. Within the next few months, we are hoping to have half the funding for the project. We are grateful to the many generous donors who have helped us achieve this important goal. We want to start the actual renovations sometime this year, and hopefully the momentum from our capital campaign allows this to happen.

The Arc achieved the highest level of CARF accreditation in nine program areas! The Arc's commitment to quality is evidenced by its conformance to performance standards that measure the highest quality of service delivery in our industry. We commend the staff for their dedication, as The Arc achieved its best survey results ever.

Last legislative session brought the wonderful news of a hard fought victory to increase direct care wages in response to the raising of minimum wage. Using the slogan of, "Don't leave us behind" advocates from the provider community made sure their voices were heard throughout Maryland. We hope our legislatures keep their promises, as we are hearing that the increases may be cut in future years.

The Arc's Autism program is up and running and after a slow start has attracted several people who are enjoying the new friendships and wonderful social activities being provided. Participants are self directing their activities and will be designing their own classes.

We are looking forward to this historic year, as The Arc will celebrate its 60th anniversary in 2015. We are thankful for the group of parents who began The Arc in 1955, and hope that we are keeping their vision alive.

We hope that you will support The Arc as you are able. This is an important year for us as we celebrate a milestone anniversary and embark on the largest capital project in our history. The people we support deserve a great place to come to work or receive services. We hope that you will continue to be a part of our success.

Sincerely,



Lynn Davis
Lynn Davis, President



Donald Rowe
Donald Rowe, Executive Director

Financial Highlights

STATEMENT OF FINANCIAL POSITION

June 30, 2014

ASSETS

■ Current assets	\$2,593,480
■ Property and equipment – net	\$4,712,476
■ Other assets	\$142,195
■ Total Assets	\$7,448,151

LIABILITIES AND NET ASSETS

Liabilities

■ Current liabilities	\$1,159,023
■ Long-term liabilities	\$1,526,720
■ Total Liabilities	\$2,312,073

Net Assets

■ Unrestricted	\$3,083,909
■ Unrestricted – board designated	\$1,456,010
■ Temporarily restricted	\$596,159
■ Total Net Assets	\$5,136,078

■ Total Liabilities & Net Assets	\$7,448,151
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STATEMENT OF ACTIVITIES

June 30, 2014

SUPPORT & REVENUE

■ Government revenue	\$10,198,930
■ Contracts and other revenue	\$734,350
■ Public support	\$807,484
■ Total Revenue	\$11,740,764

EXPENSES

■ Program Services	\$9,678,631
■ Management and general	\$797,294
■ Fundraising	\$177,238
■ Total Expenses	\$10,653,163



WHERE DOES THE MONEY GO?

■ Community Living Services	43.7%
■ Employment & Day Services	22.2%
■ School Bus Transportation	25.2%
■ Administration & General	9.1%

*The full audit may be obtained at www.arccarroll.com or by calling 410-848-4124.

Summary of Services

The following services were provided July 1, 2013 through June 30, 2014

EMPLOYMENT SERVICES

- Number of people served: **137**
 - Funded by Developmental Disabilities Administration: **134**
 - Funded by Department of Rehabilitation Services: **0**
 - Unfunded: **2**
 - Private Pay: **1**
- Number of people with jobs, educational opportunities and/or volunteer opportunities: **90**
- Number of employers participating in Employment Services: **67**
- Number of hours worked at paid job sites: **23,729**
- Number of hours worked at volunteer sites: **8,442**
- Number of hours worked at enclave sites: **9,768**
- Percentage of people working: **66%**
- Number of people who own their own businesses: **3**

COMMUNITY LIVING SERVICES

- Number of people supported in nine homes: **28**
- Number of people receiving support services: **76**

EDUCATIONAL PARTNERSHIPS

- Number of students participating in educational partnerships: **150**
- Number of students supported in summer youth employment programs: **16**
- Number of students in paid jobs: **5**
- Number of students in transition programs: **26**
- Number of students funded by Department of Rehabilitation Services: **33**

TRANSPORTATION SERVICES

- Number of adults transported by van per day: **30**
- Number of van miles traveled per day: **419**
- Number of students transported to Carroll County Public Schools each day: **453**
- Number of school bus miles traveled per day: **4,508**

SATISFACTION

- For people receiving support services: **90%**
- For people receiving residential services: **92%**
- Employment & Day services: **86%**
- Overall: **88%**

*We are committed to ensuring that no person is excluded from participation in or denied the benefits of the transit services we offer. This policy is consistent with the requirements of Title VI of the 1964 Civil Rights Act.

Becoming State of the Building

AMY DIETRICH: FINDING HER VOICE AND BEING HEARD

standard wages everyone else is paid. The Arc abandoned that practice many years ago. The Arc now sends 80 people out to work at paying jobs at 70 businesses within our community.

When The Arc decided to renovate its building so that it would better accommodate the people like Amy who spend their days with us, Amy was happy. Even though Amy could see past The Arc buildings' flaws, she still sees the exposed lighting, the cool, cavernous rooms that were meant to house forklifts. Amy said that she and her friends deserve better.

When The Arc kicked off its \$3.5 million capital campaign for the new building, Amy was the first person to give. She opened up her purse and handed the executive director's assistant a contribution.

She and her friends in the self advocacy club would also like to hold a bingo, or find some other way to raise funds for the building.

Amy can easily list the new amenities that she is looking forward to in the new building.

"Definitely more bathrooms," she said. "I am looking forward to the new art room; the new cafeteria."

Amy is just looking forward to a building that is designed for people; not forklifts and boxes.

Included in this report, is a gift envelope. Please consider adding to Amy's gift and make a donation to our building. Your donation will have a meaningful affect on the lives of the people who come to our day program. Your gift will show them they deserve better than a warehouse. They deserve state-of-the art program space.



Amy Dietrich came to The Arc about a year ago. She had been with another agency for 17 years. Amy decided she wanted a change.

She chose The Arc Carroll County

At The Arc, Amy found a vibrant and successful art program, a self advocacy club, friends and most importantly people who treat her with respect. At The Arc, Amy is treated like an adult, capable of making her own choices.

"Nobody holds you back," Amy said.

Amy has volunteered at The Arc's 25th Annual Golf Tournament. She enjoys the cooking classes. She loves the art program and she is a member of The Arc self advocacy club.

Amy has not regretted for a minute making the move to The Arc.

"They have good ideas here," Amy said.

The one thing The Arc is lacking, though, is amenities. Like many people who come to The Arc's day program, Amy had to look past The Arc's building to see a caring staff that supports the hopes and aspirations of the people it serves. She had to see past the cinder block walls, exposed lighting and limited number of bathrooms, to see the supportive community that The Arc Carroll County really is.

The building, was built at a different time, when bringing in contracted work into a sheltered workshop was the norm. Back then, people were paid by the piece they produced; not the



2. ARC: a Foundation for Fulfilling Lives

AUTISM: SEEING A NEED AND PROVIDING A MUCH-NEEDED SERVICE

About a year ago, Marla Humphries and her husband, Ed, were among a group of parents who gathered at The Arc to discuss what they wanted in an autism program.

Despite a fairly large, and growing, autistic population, Carroll County lacked a specific program for adults on the spectrum. The Arc Carroll County wanted to change that.

The Humphries' son, Chris, is autistic. He graduated from Francis Scott Key High School in 2006. Since then, Chris has gone to community college, worked at some jobs and attended church functions. People were always nice, but none of those experiences led to a lasting friendship for Chris. Like any parent, the Humphries wanted more for their son: a social life, a job; a fulfilling life.

"Once they get out of high school," Marla said, "there really is nothing for them."

All the help, the one-on-one support from the schools, that fades away as students approach graduation, she said.

The desire to help their son is what brought them to The Arc. The Arc moved quickly after those town hall meetings. We secured a \$40,000 grant from the Knott Foundation to hire an autism coordinator. Two months later, we hired Britt Burr to develop and lead our new program. Throughout the summer, Britt has worked hard to develop a social club and a line-up of courses.

The social club continues to grow, and now has about 11 people who regularly attend the group's monthly meetings. After a golf outing in the fall, Britt noticed that people in the group were exchanging phone numbers on their own. That is a big step.

The Job Hunters 101 course also helped Conner Hartline land a job at Home Goods. Even Conner was impressed with the success he had with the course.

"They have successfully landed me a job," Conner said. "It's a difficult thing to do when you don't have a car and you have to look for something close by. I congratulate her."

Britt is now working with Conner to try and find a full-time job with benefits, as he is about to graduate from UMBC with his bachelors.

The Humphries' wish for Chris is more basic than a job. They want him to hone his communication skills and make some friends.

Chris is very capable, but sometimes he lacks the right words to get his point across. The 27-year-old can seem rude or abrupt, Marla said, when in reality he is neither.

The Humphries are excited about The Arc's autism program, and hope that it continues to grow. The more people who participate in the program, the more opportunities Chris has to make friends and develop social skills.

The Humphries would love it if one day Chris could ask a girl out on a date.

"It would be wonderful if he could find someone," Marla said. "His Dad has dreams for him. You want them to live the fullest life possible."



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Supporters of the Arc

The Arc Carroll County gratefully acknowledges the following individuals, businesses, foundations and organizations that, in FY 2014 (July 1, 2013 – June 30, 2014) supported our mission and the people we support. Every effort has been made to ensure the accuracy of this list. If you feel an error has been made, please contact the development office at 410-848-4124.

\$30,000+

Charles Pusateri
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