



The ArcTM

Carroll County

Annual Report
FISCAL YEAR 2013

Achieve with us.



"To support people in their individual pursuit of a fulfilling life"

~The Arc Carroll Mission Statement

"We are a leading organization that champions for and supports people with developmental disabilities while cultivating relationships that enrich our community"

~The Arc Carroll Vision Statement

Welcome

Dear Friends of The Arc,

As another year comes to a close, we pause to reflect on the successes and challenges. We are grateful for our staff, who demonstrate each day what it means to be a caring and dedicated professional in our industry. We are honored to be selected by people with disabilities and their families to be the organization that provides their services and supports. We are fortunate to live in a community that supports our efforts and gives generously of their time, talent and treasures.

During the past year, the board and staff reflected on the above mission and vision statement and determined that The Arc needed to take some bold steps if we are going to continue to fulfill our mission and vision. One of our challenges was how do we fulfill our mission and vision with a facility that was constructed for another purpose? The need to renovate The Arc facility quickly emerged as the highest priority. Our current facility was built in the mid 1980's with the purpose of providing state-of-the art workshop and warehousing services.

Through the years, our industry and focus has changed to reflect our vision of being a leading agency that helps cultivate relationships in the community. This is evidenced by the many people who are currently employed by local businesses.

A newly renovated facility will enable people with severe disabilities and health needs to receive services in an environment that focuses on enhancing daily living skills, promoting daily exercise along with pursuing a variety of artistic options. Another key area is the creation of a program dedicated to providing services to people with autism and their families.

We are excited about our new facility and how it will enable us to breathe life into our mission and vision. We are thrilled to share with you renderings of our new facility and hope that when the time comes, you will consider a financial contribution.

Thanks for your ongoing support.



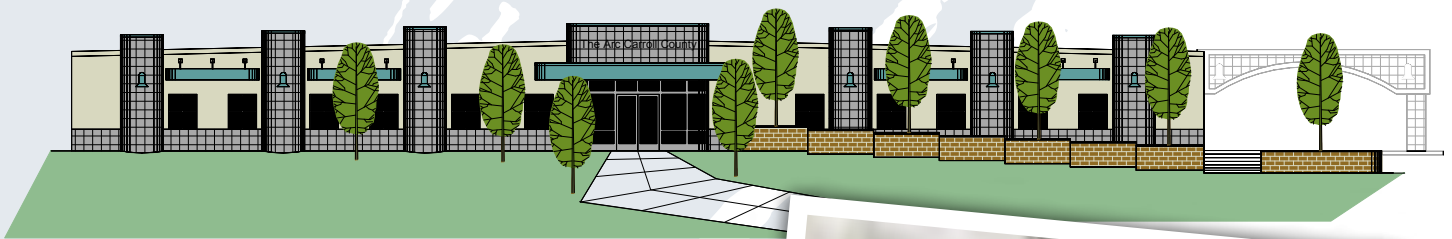
Lynn Davis

Lynn Davis, President



Donald Rowe

Donald Rowe, Executive Director



Proposed South Elevation

PROPOSED RENOVATIONS / ADDITION:
The Arc Carroll County
180 KRIDERS CHURCH ROAD WESTMINSTER, MARYLAND 21158



Financial Highlights

STATEMENT OF FINANCIAL POSITION

June 30, 2013

ASSETS

■ Current assets	\$1,798,476
■ Property and equipment – net	\$4,935,566
■ Other assets	\$8,949
■ Total Assets	\$6,742,991

LIABILITIES AND NET ASSETS

■ Liabilities	
■ Current liabilities	\$1,167,794
■ Long-term liabilities	\$1,526,720
■ Total Liabilities	\$2,694,514

■ Net Assets	
■ Unrestricted	\$2,709,535
■ Unrestricted – board designated	\$1,220,614
■ Temporarily restricted	\$118,328
■ Total Net Assets	\$3,594,801

■ Total Liabilities & Net Assets	\$6,742,991
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STATEMENT OF ACTIVITIES

June 30, 2013

SUPPORT & REVENUE

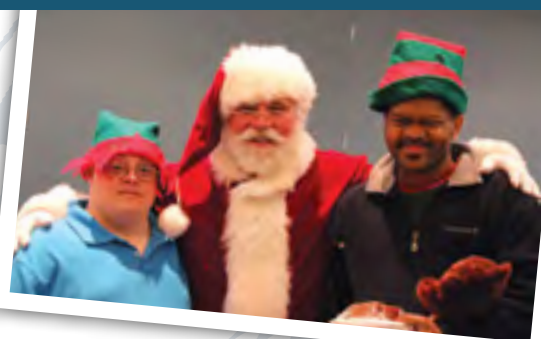
■ Government revenue	\$10,707,542
■ Contracts and other revenue	\$393,401
■ Public support	\$189,000
■ Total Revenue	\$11,289,951

EXPENSES

■ Program Services	\$9,916,275
■ Management and general	\$757,629
■ Fundraising	\$162,371
■ Total Expenses	\$10,836,275

WHERE THE MONEY GOES

■ Community Living Services	43.3%
■ Employment & Day Services	23.0%
■ School Bus Transportation	25.2%
■ Administration & General	8.5%



*The full audit may be obtained at www.arccarroll.com or by calling 410-848-4124.

Summary of Services

The following services were provided July 1, 2012 through June 30, 2013

ADULT SERVICES

- Number of people served: **147**
 - Funded by Developmental Disabilities Administration: **141**
 - Funded by Department of Rehabilitation Services: **2**
 - Unfunded: **2**
 - Private Pay: **2**
- Number of people with jobs, educational opportunities and/or volunteer opportunities: **67**
- Number of employers participating in Employment Services: **61**
- Number of hours worked at paid job sites: **24,254.50**
- Number of hours worked at volunteer sites: **9,293.75**
- Number of hours worked at enclave sites: **10,114.50**
- Percentage of people working: **51%**
- Number of people who own their own businesses: **3**

COMMUNITY LIVING SERVICES

- Number of people supported in 9 homes: **29**
- Number of people receiving support services: **76**

EDUCATIONAL PARTNERSHIPS

- Number of students participating in educational partnerships: **105**
- Number of students supported in summer youth employment programs: **14**
- Number of students in paid jobs: **17**
- Number of transition programs participating in: **4**
- Number of students funded by Department of Rehabilitation Services: **32**

TRANSPORTATION SERVICES

- Number of adults transported by van per day: **30**
- Number of van miles traveled per day: **460**
- Number of students transported to Carroll County Public Schools per day: **454**
- Number of school bus miles traveled per day: **4,560**

SATISFACTION

- For people receiving supports: **94%**
- For people receiving residential services: **91%**
- Overall: **92.6%**

*We are committed to ensuring that no person is excluded from participation in or denied the benefits of the transit services we offer. This policy is consistent with the requirements of Title VI of the 1964 Civil Rights Act.





Celebrating 60

Back then, companies such as Black & Decker and Random House contracted with The Arc to have the people we serve stamp books and package items for shipments. The work was performed at The Arc and people were paid by the piece. Marge's brother, Michael, loved the assembly job, she said. Every Friday he would get off work and ask her if it was Monday yet, she said.

For years, the sheltered workshop model worked well for the people The Arc supports. Then the economy changed and so did people's attitudes about sheltered workshops. The Arc's leaders decided to shift our efforts away from the assembly line work at our building and focus on placing our folks in jobs in our community.

Tom Ferguson, who served on The Arc's board and helped raised funds for our capital campaign in 1986, said the building that was once considered state-of-the art is now outdated. It needs to be updated to accommodate the needs of the people it now serves and the needs of a growing autistic population, he said.

"We want The Arc to be here and serve the community for the next 50 years," Tom said. "We certainly need a facility that will meet that demand."

The leadership at The Arc realizes that the days of the sheltered workshop model are behind us. Fortunately, many of the people we serve, with the assistance of job coaches, have been able to find paying jobs in the community. The Arc currently has 80 people working at 70 businesses in our community. We are proud of that accomplishment.

However, we still serve many people who spend their days with us here at our building. The building, which once housed forklifts and assembly lines, was not designed with them in mind.

The building is mostly large, unfinished warehouse space with concrete floors, cinder block walls



NEXT YEAR, The Arc Carroll County will be hitting a bit of a milestone. The organization that people with disabilities rely upon for services will turn 60 years old.

It is a milestone for The Arc. It also is a testament to the determination of the parents of children with special needs who founded our organization nearly 60 years ago.

Marge Wickes is grateful every day that her parents, Fern and Gertrude Smith, along with others, helped establish The Arc.

Marge was a little girl when her parents participated in The Arc's inaugural meeting back in 1954 at The Westminster Community Health Center. Marge's twin brother, Michael Smith, has Down syndrome. Marge's parents, like the other parents at that meeting, wanted one thing: a fulfilling life for their child.

"My father had gone to Springfield State Hospital and saw people with Down syndrome there," she said. "He thought, 'Well, they don't belong there.'"

From there, The Arc Carroll County was born. Marge has watched the organization grow over the years. She remembers the days when The Arc outgrew its building on Route 140 and opened the doors to our building at 180 Kriders Church Road in 1986. The new building was needed to accommodate the growing assembly work being done at The Arc.

Years and Going Strong

and exposed lighting. We have one changing room for the people who spend their days with us. The building doesn't offer those we serve much privacy or opportunities for assistance in smaller settings.

The building also lacks lower kitchen countertops and appliances that would help the people who use wheelchairs hone their cooking skills. Most of our folks love to cook.

We hope that a \$2.5 million renovation to our building will change that and make life better for the people who receive their services here at our building each day.

Just like in 1986, we will rely upon the community's support and generous donors just like you to make that happen.

Our renovated building will include: a gym, a handicap-accessible kitchen, a cultural arts room, a bright and open cafeteria, a computer room, a community meeting and training room and a much-needed autism resource center.

Gary and Dale Davis are excited about the upcoming changes to our building and the difference they believe it will make in their daughter Jamie's life. Jamie, who is autistic, has been receiving services at The Arc for eight years.

She learned to read about five years ago, and that opened a whole new world to Jamie, including the ability to speak.

Jamie didn't learn to read in a cavernous room. She learned in a small, intimate setting, where she could work one-on-one with her instructor. Jamie's parents see The Arc's renovated building offering that kind of private, one-on-one space, where great change is possible.

They also see the possibilities for social growth with the addition of a gym.

"Having multi-purpose rooms, where people can go and exercise

and dance would make their lives completely different," Gary Davis said. "It would be fun."

The Arc is a place where people such as Michael and Jamie hone their skills to find jobs, make friends and embark on their journey toward fulfilling lives.

Marge Wickes knows that. She has seen first-hand the difference The Arc has made in her brother's life over the last six decades.

"I think it is one of the most amazing places ever," Marge said.

With your help, and an updated building The Arc will continue to help people with disabilities on their journey toward a fulfilling life for the next 60 years.



Board of Directors

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Carroll County Youth Service Bureau/
Parent Advocate

Vice-President

Brenda Fisher

Community Volunteer

Secretary

Chuck Herboldsheimer

Parent Advocate

Treasurer

Rob Burk

Carroll County Government

Immediate Past President

Sherri Chavis

Parent Advocate

DIRECTORS

Bryon Ensor

Self Advocate

Charles O. Fisher, Jr.

Walsh & Fisher, P.A.

Russell "Rusty" Gray

Carroll County Public Schools

Erin Leech

The Judy Center

Lyndi McNulty

Gizmos Art

Charles Rachel

Self Advocate

Lou Salafia

International Financial Services

Mission, Vision and Core Values

MISSION STATEMENT

The mission of The Arc Carroll County is to support people with intellectual and developmental disabilities in their individual pursuit of a fulfilling life.

VISION STATEMENT

The Arc Carroll County is a leading organization that champions for and supports people with developmental disabilities, while cultivating relationships that enrich our community.

CORE VALUES

Innovation – Our founders pioneered the opportunities that exist today for people with developmental disabilities. We build on their courageous tradition of innovation and creativity in the design and delivery of our services.

Integrity – We operate with integrity in all that we do – as a service provider, as an employer, and as members of our community.

Respect – We treat everyone with respect. Dignity, choice, ability, privacy and opinion are fundamental principles of who we are.

Quality – We embrace the highest standards in all that we do. Quality in service and character drives our actions and attitudes.

Caring – We act with a genuine spirit of caring. A sincere interest in and concern for the complete well-being of all people define our actions.



Supporters of the Arc

The Arc Carroll County gratefully acknowledges the following individuals, businesses, foundations and organizations that, in FY 2013 (July 1, 2012 – June 30, 2013) supported our mission and the people we support. Every effort has been made to ensure the accuracy of this list. If you feel an error has been made, please contact the development office at 410-848-4124.

\$30,000+

Maryland Community Health Resources Commission

\$10,000 - \$20,000

Audrey Ballard
Harvey and Ruth Bair
Eagle Riders
Maryland Affordable Housing Trust
Barry Strine
Sherry West

\$5,000 - \$9,999

BB&T
Barry and Teresa Hughes
W&W Tire and Auto

\$2,500 - \$4,999

Dimensional Health Care Assoc.
Stephen Hughes
Knights of Columbus
Richard J. Princinsky & Associates
Tom and Sandy Ferguson

\$1,000 - \$2,499

Bucs Pleasure Club Inc.
Joseph and Dorothy Baranauskas
Norma Beam
Carroll Hospital Center
Carroll Lutheran Village
Cross Roads Truck & Auto
Lehigh Cement
Martha Metcalf
William G. and E. Suzan Miller
M&T Bank
Mullen, Sondberg, Wimbish & Stone
Naylor Plumbing Heating and A/C, Inc.
PNC Institutional Investments Group
ProTech
Quantum Internet Services, Inc.
Ridge Engineering Inc.
Rotary Club of Bonds Meadow
Don and Chris Rowe
Mike Smith
The Braun Corporation
Westminster Elks #2277

\$500 - \$999

Airpark Primary Care
American Bus Sales
Christopher Atkinson
David and Valerie Barrish
Bruce Grau and Associates
Shirley Butler
Carroll Community College
Carroll Occupational Health Solutions
Carroll Vista
Cory S. Colassard
Comprehensive Developmental Services
Tim and Darla Copenhaver
Lynn & Rick Davis
Gary and Dale Davis
docuMacs, Inc.

Edgewood Church of the Brethren
Farmers & Merchants Bank
Charles and Nancy Herboldsheimer
Knights of Columbus Council #7612
Knights of Columbus Council #10525
Legend's Café
Melwood Horticultural Services
Mobility Rehab Products, LLC
Northern Pharmacy
James and Melissa Richardson
St. Benjamin's Lutheran Church
Taneytown Lions Club
Tevs Energy
The Insurance Exchange
Stephan A. Timchula
Dugan Babij and Tolley LLC.
Mary Jo Walla
Jim and Darlene Welsh
J.M. Werking, Inc.
White's Seal Coating, LLC.
Preston and Kim Wilhelm
Willie Williams
Woodsboro Bank
Stevenson and Joanne Yingling

\$250 - \$499

Advance
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Robert and Ruth Bare
Bare Truck Center, Inc.
Gilbert and Danna Blum
Chuck and Joan Brauning
Charles and Zadia Brehm
Robert M. Burk
Crouse Ford Sales
Davis Library
Janet Thomas
Stanley Black & Decker
Bruce Mahlandt
Greg Leppo
Paul Ford
Charles Brent Grove
Hanover Hospital
Matthew and Louise Helminiak
Hill Barnes & McInerney, LLC
Patrick Hogan
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Interstate Financial Services, Inc.
Allison Kern
Donna Kibler
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Miles & Stockbridge Foundation, Inc.
Margaret Morningstar
Frances Nyce
Becki Pearson
George and Sara Phillips
PNC Bank
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S&S Holdings
Shannon Smith
Sharon Smith
St. John's Evangelical Lutheran Church (Westminster)

The New Wealth LLC
Westminster Lions Club
Widetracs Cars & Trucks
Steven L. Young
Robert A. Zegment

\$100 - \$249

Dale and Teresa Accuntius
Nancy Baecker
Bruce Battaglia
Michael Beam
Beta Sigma Phi-Laureate
Elizabeth Benjamin
Thomas Berry
Charles Beam
Rhonda Blackburn
Kim Booe
Karen Boisvert
June Bollinger
Mark and Sherrine Bollinger
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Sandra Bronson
James and Jeannette Brophy
Johanna Brown
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Charles Carroll Lions Club
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Myers-Durboraw Funeral Home
Nextlogical Benefit Strategies LLC.
Lumen F. Norris

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Parrs Ridge Elementary School
Patrick Construction
PPC Lubricants
Performance Food Group - Carroll County
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Genice Rill
Jim and Beverly Rill
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Bethany Scherbarth
Sebian Associates, Inc.
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Jim and Fran Smith
Stephen Smith
Stephen and Sharon Sullivan
Bruce Steger
Ted Stonesifer
St. Marks United Church of Christ of Snyderburg
Shelba Uhrin
Helen Walla
Sandra Walker
Walsh and Fisher
Westminster City Police
Letha Williams
Mark F. Williams
Donna M. Wixted
Mark and Jeanne Dussault
Woodworth
John and Mary Jo Zentz

Up to \$100

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Scott and Lisa Albin
Happy Albright
Mickey Aldridge
Betsy Alexander
Willie and Catherine Alford
Greg Allen
Gus and Fran Allen
Paul and Lisa Allen
Ivy Allgeier
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Joan Alt
Susan Alt
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 Michael Towle

Eric Byrd Trio
 Danielle Unglesbee
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